# DESIGN Philippines

### ABOUT DESIGN PHILIPPINES

DESIGNPhilippines positions the country as a sourcing destination for finely crafted products for the world market. It markets the creativity and artisanship of a globally competitive community of Filipino brands and manufacturers.

DESIGNPhilippines represents Filipino home, fashion and lifestyle products at premier trade shows and business-tobusiness platforms globally.





### PARTICIPATING COMPANIES

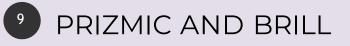
- 1 51 ALL WEATHER
- <sup>2</sup> AEROSTONE
- 3 ARKSMITH
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6 RED SLAB POTTERY



STUDIO MOODISM









Fifty One All Weather furniture specializes in outdoor furniture that are made from high grade materials like hard aluminum to lessen the weight compared to iron/metal framings. This will also guarantee the long life of your furniture as it is already rustproof.

It produces its own polyethylene fibers with a wide range of colors to choose from. These are made from high grade, UV protected materials that will sum up the longevity of furniture despite exposure on all types of weather.

Fifty One's craftsmen are all experienced weavers for decades.

**Products:** indoor furniture, outdoor furniture

Materials: aluminum, polyethylene fiber, teakwood, water repellent cushions

Processes /Techniques: weaving

Maximum Production Capacity (Monthly): 300 - 500 pcs.

Maximum Production Capacity (Monthly): 300 - 500 pcs.

Average Minimum Order Quantity:

5 pcs. per design

#### **Existing Distribution Channels:**

Wholesalers/Distributors; Retailers /Stores; Direct-to-Consumer (Ecommerce); Retail Store/ Showroom **Customer Segment:** Mid-range Market; High-End/Luxury





#### FIFTYONE <u>View Website</u> <u>View FAME+</u>

Contact Person: Ms. Jechelle May Paaño Email: <u>51allweather@gmail.com</u> Contact Number: +63 998 983 6095





#### 51 ALL WEATHER – ACTUAL PRODUCTS



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## OTHER PRODUCTS THEY MANUFACTURE





### AEROSTONE

Aerostone, Inc. specializes in creating timeless and elegant pieces that fuse Greco-Roman classicism with modern craftsmanship. Using composite stone, Aerostone's products are durable yet lightweight, making them perfect for indoor and outdoor settings. Their catalog includes jars, planters, fountains, furniture, and garden accessories—crafted to bring a touch of antiquity to contemporary spaces.

With over 20 years of experience, Aerostone products have adorned luxury hotels, upscale resorts, and private homes across Europe, Asia, and the U.S.



Products: garden ornaments and accessories, garden fountains, outdoor furniture, sculpture

Materials: Reconstituted Stone, Stone Powder Special binding Material

AEROSTONE

<u>View Page</u>

View FAME+

Contact Person: Ms. Aura Dela Cruz Email: export@aerostone.com.ph Contact Number: +63 917 629 1004

**Processes / Techniques:** handmade using moulds.

**Maximum Production Capacity** (Monthly): 500 - 1,000 pcs.

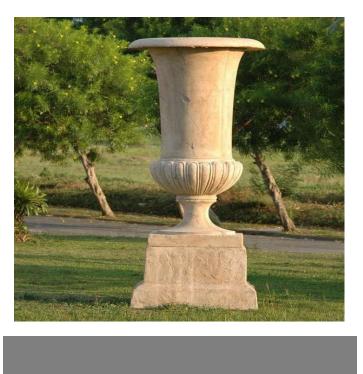
**Average Minimum Order Quantity:** 1x20 ft. container

**Existing Distribution Channels:** 

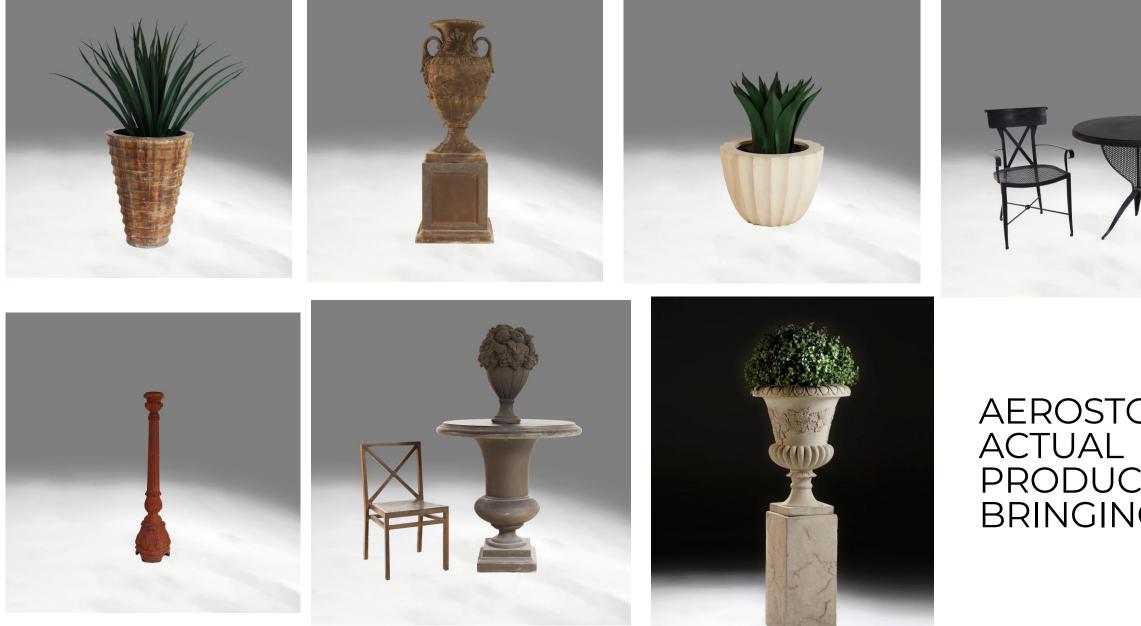
Wholesalers / Distributors; Retailers / Stores; Retail Store / Showroom

**Customer Segment:** High-end / Luxury









AEROSTONE -PRODUCTS **BRINGING IN** 

# OTHER PRODUCTS THEY MANUFACTURE



Arksmith is a furniture design and manufacturing company dubbed as the "secret supplier of Interior Designers." The company is led by a team of professional designers and entrepreneurs that work hand in hand to ensure its products meet the client's expectations. It supplies quality customized furniture for Interior Design and Architectural Firms, Contractors, Project Managers, and Retail Stores with projects ranging from residential condo units to large scale mercantile projects with multinational companies.

What sets it apart from other manufacturers is that it goes over and beyond the usual manufacturing process by providing its partner designers with thorough feedback about dimensions, proportions, material specifications, and construction techniques.



ARKSMITH
<u>View Page</u>
<u>View FAME+</u>
<u>View Catalog</u>

Contact Person: Ms. Rain Del Rosario Email: <u>rain@arksmith.ph</u> Contact Number: +63 917 315 2757 **Products:** indoor furniture

**Materials:** solid wood, leather, fabric, metal, rattan/rope

**Processes /Techniques:** joinery, cane weaving, modular and knock-down systems

Maximum Production Capacity (Monthly): 100 pcs.

Average Minimum Order Quantity: 10 pcs. per design

#### **Existing Distribution Channels:**

Agents/Representatives; Directto-Consumer (E-commerce); Retail Store/Showroom

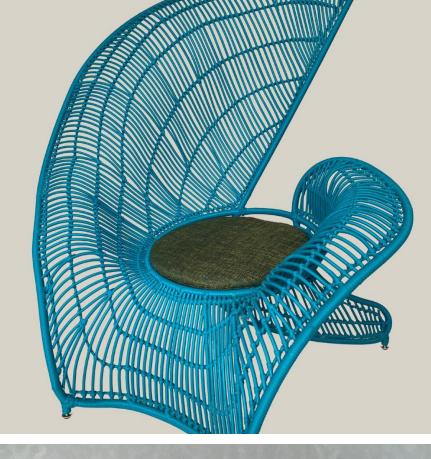
**Customer Segment:** Midrange; High-end /Luxury







#### ARKSMITH – ACTUAL PRODUCTS BRINGING IN

















### OTHER PRODUCTS THEY MANUFACTURE









Kit Silver Jewellery, founded by Mila Imson 40 years ago as Imson Jewelry, began as a small family business in Meycauyan, Bulacan. It has since grown into a respected name in jewelry design and manufacturing, specializing in intricate pieces made from gold, brass, and silver, as well as accessories like clutch bags.

The brand combines forward-thinking designs with respect for traditional craftsmanship, incorporating local materials to highlight Filipino heritage. Kit Silver Jewellery is available in key malls in Metro Manila and has gained international recognition, with sales in France, Italy, Russia, and the UAE. In 2015, the brand won an award at the ASEAN Jewelry Competition in Bangkok.

Kit Silver Jewellery is located in Bulacan.



Products: jewelries accessories, clutch bags,

KIT SILVER

<u>View Website</u>

<u>View FAME+</u>

Contact Person: Ms. Kit Imson Email: <u>kitsilverjewellery@gmail.com</u> Contact Number: +63 915 195 5052 Materials: gold, brass, and silver

**Processes /Techniques:** handcrafting, metalworks

Maximum Production Capacity (Monthly): 50 pcs.

Average Minimum Order Quantity: 1pc.

Existing Distribution Channels: Agents/ Representatives; Retail Store/ Showroom

**Customer Segment:** Midrange Market; High-end/Luxury



















### MINDANAO PEARL CENTER

Mindanao Pearl International deals with a genuine Southsea pearls with certificate of authenticity. Where the sheen and luster of the South Sea Pearl shines out. Nestled in the heart of Davao City, a new yet distinctive jewelry shop has found its home again, which should re-captivate the attention of both fashion enthusiasts.

The jewelry shop takes pride for the "originality, quality, and excellence" of their natural pearls, a household name for more than 50 years. They had been supplying pearl jewelry to different local and international clients in Metro Manila, Canada, United States, Europe, Middle East, Malaysia, Brunei, and Indonesia.



### MINDANAO PEARL CENTER <u>View Page</u>

View FAME+

Contact Person: Ms. Sitti Onggo Email: <u>mindanaopearl\_international@yahoo.com</u> Contact Number: +639159433158



**Products:** Fine Jewelries, fashion accessories

Materials: Gold, Pearl

**Processes / Techniques:** 

Maximum Production Capacity (Monthly):

**Average Minimum Order Quantity:** 

#### **Existing Distribution Channels:**

Wholesalers/Distributors; Retailers/Stores; Agents/Representatives

**Customer Segment:** Mid-range Market; High-End/Luxury

# Mindanao Pearl Center



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### RED SLAB POTTERY

Red Slab Pottery was created to put the natural artistry and materials of Victoria, Tarlac on the map. The company's main advocacy is to be a lifestyle change agent for the community through pottery design.

The company mainly uses secondary clay deposits which are abundant in the municipality. With the expertise of local artisans, their slabs and tiles are hand-slapped into molds, while the jars are handthrown using a mechanized wheel. The jars, dishes, planters and bowls are then fired in a traditional wood kiln and carbonized in an open fire. This results in authentic products that are ethnic in inspiration, but brought into the present with contemporary aesthetics.

Red Slab Pottery efforts have met with quite the success. Their products can be found at prestigious outlets such as the Ayala Museum gift shop, Rustans Department Store Filipiniana Section, Hey Kessy in Alabang, Lime and Basil in Alfonso, Gen, Mdse. in Escolta, and Earth Kitchen in Katipunan.





### RED SLAB POTTERY

View Page

View FAME+

Contact Person: Mr. Eric Sanchez Email: <u>ecsanchezredslabpottery@gmail.com</u> Contact Number: +63 917 683 1223 **Products:** decorative tiles, planters, dishes, bowls, jars and reed diffusers

Materials: Clay

**Processes / Techniques:** 

Maximum Production Capacity (Monthly): 6,000 units (furniture); 30,000 units (accessories)





**Average Minimum Order Quantity:** 50pcs per SKU; assortment of items to fill a 1x40

#### **Existing Distribution Channels:**

Wholesalers/Distributors; Retailers/Stores; Agents/Representatives

**Customer Segment:** Mid-range Market; High-End/Luxury

RED SLAB POTTERY – ACTUAL PRODUCTS BRINGING IN





### OTHER PRODUCTS THEY MANUFACTURE







# 7 SOUTH SEA VENEER

Established in 2002 in Mabalacat, Pampanga, South Sea Veneer Corporation initially served its local market as a sub-contractor exclusively of wood veneer panel lamination to other furniture makers & contractors. Fast-forward to present the company has developed its own line of furniture production and in-house collections. South Sea currently serves various export and domestic customers.

The company proudly employs highly skilled wood workers who work side by side with our inhouse design team. We believe in working closely with our customers from the drawing board to actual production runs and thus we serve custom-made & designed pieces tailored to our customers' specifications. SOUTH SEA VENEER

> <u>View Website</u> <u>View FAME+</u>

Contact Person: Ms. Lieza Marie Bituin Email: <u>marketing2svc@gmail.com</u> Contact Number: +63 949 889 6912 Products: furniture, home décor,

Materials: wood

**Processes / Techniques:** DOST ITDI Natural Fiber Thermoplastic Composite Technology by DOST, handmade , weaving

Maximum Production Capacity (Monthly): 1,000 pcs.





**Average Minimum Order Quantity:** 100 pcs.

#### Existing Distribution Channels: Agents

/ Representatives; Retail Stores / Showrooms

**Customer Segment:** Mid-range Market; High-End/Luxury









SOUTH SEA VENEER – ACTUAL PRODUCTS BRINGING IN INDEX





THEY MANUFACTURE



### 8 STUDIO MOODISM

Borne from our shared passion for creating beautiful pieces, and love of good design and craftsmanship, STUDIOMOODISM offers bespoke furniture pieces that are handcrafted by artisans and craftsmen of Pampanga - a province in the Philippines known for having the finest furniture makers and wood carvers in the industry.

And so, from a well-thought-out concept sketch down to our showroom- Our vision is to elevate spaces through our work - pieces of art deserving to have their own stage.

### STUDIO MOODISM

View Website

View FAME+

Contact Person: Mr. Michael Villardo Email: <u>info@studiomoodism.com</u> Contact Number: +63 917 837 6453 Maximum Production Capacity (Monthly): 2-3 containers

Average Minimum Order Quantity: 1 container

**Existing Distribution Channels:** Wholesalers / Distributors; Retailers / Stores

**Customer Segment:** Mid-range Market; High-End/Luxury





#### Products: furniture,

Materials: wood, abaca, rattan,

Processes / Techniques: woodworking,













STUDIO MOODISM – ACTUAL PRODUCTS BRINGING IN





### OTHER PRODUCTS THEY MANUFACTURE





### PRIZMIC&BRILL

True to form, Boho design is known today for its conspicuous use of exuberant colors, textures, and patterns, as well as its flagrant disregard for the rules of conventional design. Boho design is an essentially contested style, and as such it constantly resists being classified into a singular genre, leaving ample space for different interpretations and adaptations.

Prizmic & Brill adapted the characteristics of Boho design to create these free-spirited, unconventional, and eclectic items. The items featured in this new line utilize eclectic color palettes, elaborate patterns, global influences, and well-worn and naturalistic finishes.

They are designed for lounging purposes; they are low to the ground, created using natural materials, and, in some cases, equipped with plush cushioning. Given these features, the boho line lends itself to maximalist settings defined by, among other things, a lack of structure, a warm and earthy backdrop, ambient lighting, and the presence of botanicals, accessories, trinkets, and the like. PRIZMIC & BRILL View Website View FAME+ View Catalog

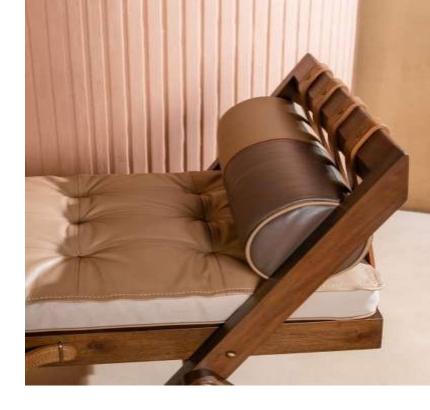
Contact Person: Mr. Matthew Brill Email: <u>info@prizmicbrill.com</u> Contact Number: +63 966 157 9696 **Products:** furniture, furnishings, home decor and accessories, holiday decor

**Materials:** wood, leather, rattan, canvas, brass, stainless

Processes / Techniques: leather weaving

Maximum Production Capacity (Monthly): 500 pieces



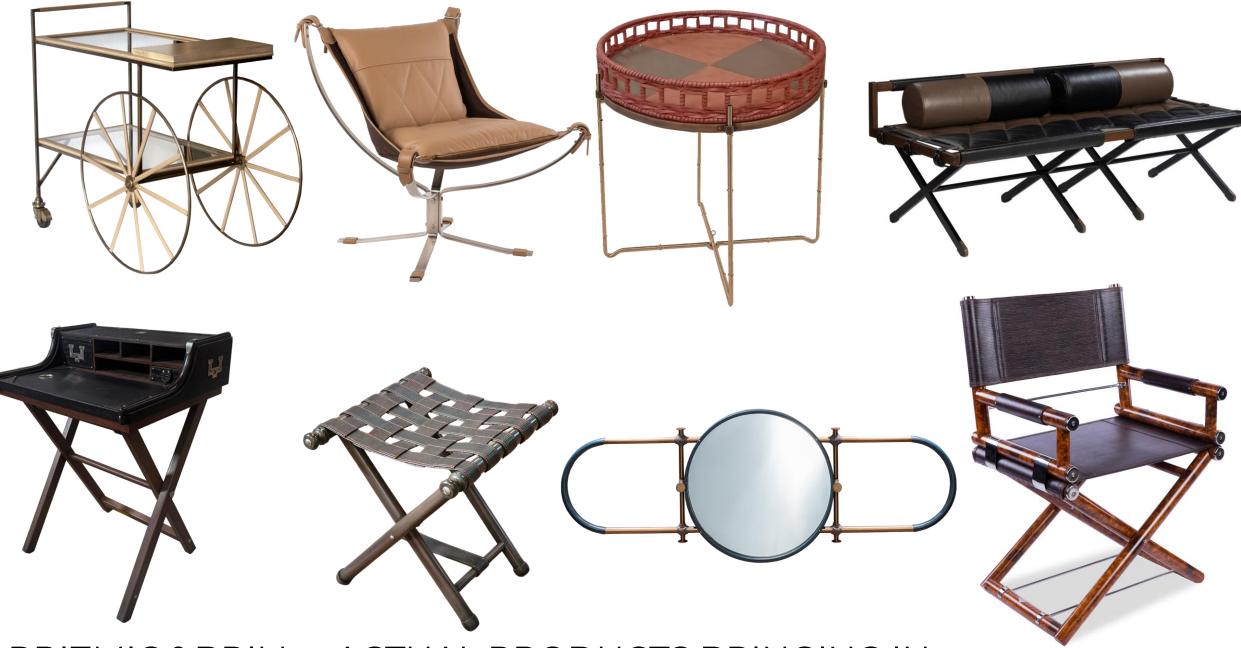


**Average Minimum Order Quantity:** 1x20 ft. container

#### **Existing Distribution Channels:**

Retailers / Stores; Retail Store / Showroom

**Customer Segment:** Mid-range Market; High-End/Luxury



PRIZMIC & BRILL – ACTUAL PRODUCTS BRINGING IN

### OTHER PRODUCTS THEY MANUFACTURE







### OTHER PRODUCTS THEY MANUFACTURE





Under a santol tree, Robert G. Cheng, founder of Uratex, started his dream of providing high-quality foams and affordable mattresses for every Filipino to lie on. Together with his wife Natividad Y. Cheng, they built Polyfoam Chemical Corporation in 1968 with a capital of Php 4,000 and the help of 10 employees.

The Uratex promise to produce high-quality mattresses Filipinos can afford began when Robert and Natividad Cheng established the Polyfoam Chemical Corporation. In its perseverance to pursue this vision, it invested in worldclass research and development to produce high-grade foams. Since then, the brand has grown to become the most recognized household name in the bedding industry, making the Uratex brand synonymous with quality.





Diversifying the business portfolio of Uratex RGC Group paved the way for offering specialized foam for electronics and automotive seating. It also began supplying textile, food packaging, and original automotive equipment manufacturer (OEM) products.

Today, the proudly Filipino-owned company has expanded business operations in factories and showrooms nationwide. With the growth and expansion, the group has also strengthened its commitment to corporate social responsibility through advocacy projects and sustainability programs.





Adoption of renewable energy, installation of solar rooftops, deployment of Electric Vehicles (EVs), and Tree Planting activities are some of the sustainable business practices of Uratex RGC Group aiming to protect the natural environment and save the planet.

Uratex RGC Group operates nationwide with 25 factories and 18 showrooms.



### URATEX

#### View Website

**Products:** mattress, furniture, bed frames,

**Materials:** foam, microfiber fabric, mixed material, plastic

**Processes / Techniques:** manufacturing

Maximum Production Capacity (Monthly): 1,000 pcs.



Contact Person: Ms. Lourdes Masayes Email: <u>Odette.masayes@uratex.com.ph</u> Contact Number: +63 917 510 6195



**Average Minimum Order Quantity:** 1x20 ft. container

**Existing Distribution Channels:** 

Wholesalers/Distributors

**Customer Segment:** Mass Market; Midrange Market; High-End/Luxury





# CONTACT DETAILS

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